

## KEYS SIX SIGMA IS ABLE TO:

- Sort through Lean Six Sigma *and* Design for Lean Six Sigma training, certification and deployment options and select the best options for your particular organization.
- Effectively work with your management, opinion leaders and subject matter experts.
- Effectively combine the typical "harder" Lean Six Sigma skills and tools with the critical "softer" cultural elements.
- Incorporate both classical "in-class" training structure and blended learning models, which ever meets your organization's needs.

## KEYS SIX SIGMA BENEFITS

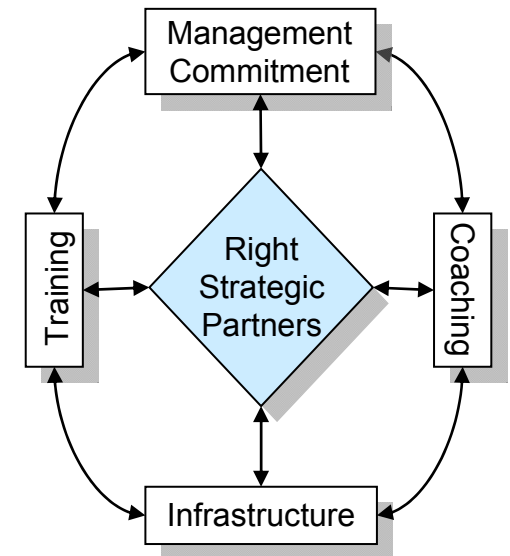
- Extensive background in Lean Six Sigma and deploying methods and philosophies within organizations.
- Experience in blended learning (combination of on-line or e-learning and in-class training techniques) as well as classical training techniques.
- Not tied directly to any training provider so I can help organizations understand their unique needs and select the training firm that will best fit their situation.



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## KEYS SIX SIGMA, INC.

### CUSTOMIZED LEAN SIX SIGMA SOLUTIONS



Interested in starting a Lean Six Sigma program in your company?  
Do not know where to begin?

The keys to a sustainable and pervasive Lean Six Sigma deployment are more than just training. It involves assessing an organization's unique situation; working with management to assess their needs and putting in place the right training, coaching and infrastructure to make the overall deployment successful.

**Let Keys Six Sigma help you on your journey!**

## WHAT IS LEAN SIX SIGMA?

Lean Six Sigma is a proven disciplined, data-driven approach and methodology for eliminating waste (non-value added steps as viewed by your customers) and defects (driving toward six standard deviations between mean and the closest specification limit) in any process.

For many of today's leading companies, Lean Six Sigma is the way they are achieving productivity through improving both *effectiveness* (doing the right things) and *efficiency* (doing things right) at the same time.

	<b>Lean</b>	<b>Six Sigma</b>
	Speed and Low Cost	Culture and Quality
	Efficiency	Effectiveness
Goals	Reduce waste and increase overall process speed.	Improve performance on customers' Critical to Quality items.
Focus	Identify non-value added and causes of delays.	Use of DMAIC work process to eliminate process variability.
	<b>Lean enables Six Sigma</b> through faster cycles of learning	<b>Six Sigma enables Lean</b> by fewer defects meaning less rework time.

## ABOUT KEYS SIX SIGMA, INC

**Keys Six Sigma** was established to help all size companies sort through the issues and concerns about developing and deploying a Lean Six Sigma or Design for Lean Six Sigma program in their respective organizations. Too often, the efforts in many Lean Six Sigma deployments focus almost exclusively on training. My experiences have taught me that training is the "means" to the Lean Six Sigma "ends." By taking the time and working on the management, cultural and other aspects of a Lean Six Sigma deployment, organizations can improve the program's acceptance, pervasiveness and overall sustainability.

### COMPANY MISSION

Leverage my engineering, management and Lean Six Sigma experiences to help corporate leaders effectively deploy and incorporate Lean Six Sigma methods and philosophies in their organization's DNA.

## ABOUT NORM FOWLER



I have twenty-seven years of Lean Six Sigma deployment, strategy development, technology delivery and engineering and manufacturing experiences. This broad experience

base enables me to provide consulting services within and across many disciplines.

As a Senior Staff member of Xerox's Corporate Lean Six Sigma Office, I led the development and deployment of the DMAIC Green Belt and the Design for Lean Six Sigma programs. As of early 2007 almost 4000 Xerox professionals worldwide completed their DMAIC training as well as over 1000 Design for Lean Six Sigma product design professionals. Both programs have received high customer satisfaction and delivered positive business results.

Though Lean Six Sigma has been my life for the last five years, my broad business background gives me a diverse perspective. These include leading a 250 person multinational extended enterprise organization that developed, designed, and manufactured critical xerographic components and subsystems. I also lead a manufacturing technology organization that developed and implemented key strategic capabilities. From a strategy development perspective, I managed a technology investment portfolio and participated in business assessments.

My educational background includes a Masters of Science degree in Plastics (1981) and graduating Summa Cum Laude with a Bachelor of Science in Plastics Engineering (1980) from the University of Lowell as well as Associates in Applied Science in Plastics Technology (1976) from the SUNY at Morrisville. I've been DMAIC Black Belt trained and I've received my Xerox DMAIC Green Belt Certification.

**Call 305.240.0187**